

**EduTech Steering Committee
December 7, 2001
R. I. T. Inn and Conference Center**

Members Present:

Joe Backer, Superintendent Letchworth Central School
Chuck Kortz, Superintendent North Rose-Wolcott Central School
Bob Leiby, Superintendent Manchester-Shortsville Central School
Joe Marinelli, District Superintendent WFL BOCES
Bev Ouderkirk, District Superintendent GV BOCES
Bob Smith, Superintendent Elba Central School
Camille Sorenson, Director EduTech

Members Absent:

Tom Manko, Superintendent York Central School
Jack McCabe, Assoc. Superintendent WFL BOCES
Tim McElheran, Superintendent Victor Central School
Anne Willkens Leach, Asst Superintendent GV BOCES

Guest:

Chris Saxby, Office Manager EduTech

2002-2003 Budget Presentation – Camille Sorenson

- 3.9 % Increase over last year's budget (this is down from the 5.7% increase at November meeting
Budget reduced by \$121K in equipment, supplies, training, and software)
- Total Expenditure Budget \$ 9,492,727
- Change from Current Budget \$ +356,682
- Only increase in salary and health care
- .4 incremental FTE's
- Only program pricing increase, Network methodology, average impact to districts +1.36%
- Overall total average pricing increase +1.03%

Looking today for a recommendation to proceed with this budget and how to communicate back to the districts.

Factors Driving the 2002-2003 Budget / Pricing

- Double digit Health Care benefit increase
- Annual Salary increase (3.8%)
- Realignment of costs / resource allocation associated with networking projects and support, resulting in network pricing methodology.

Network Pricing Methodology

Camille explained the new network pricing methodology.

- Across the cooperative this realigns the cost as to the way technical resources are allocated.
- Technology in our districts has evolved over the last five years, from a few computers in the high school/ libraries to over 18,000 computers in 47 districts in a networked environment with district buildings connected.
- This presents a more complex network environment with hundreds of additional network “boxes” and fiber/line connections. Often, the networking projects are part of capital projects.
- The result is considerable EduTech resource allocation for network design, installation and ongoing troubleshooting and support without any corresponding revenue. The network pricing scheme is an alignment of pricing in conjunction to the allocation of resources.
- The new Network Support and Workstation Support fees replace the Technical Support and Hardware Maintenance Support fees.
- The Network Support scheme standardizes Fileserver charges between Instructional and Administrative servers (\$6K versus \$8K/\$5K) and prices for networking components (switches) and tape backups.
- In order to minimize the overall dollar impact, in 02-03 the pricing scheme is changed (resulting in decreases or increase in some districts) but the overall total calls for zero incremental dollars collected.
- The network pricing/ resource allocation issue was first discussed at the December 2000 Steering Committee meeting with a tentative pricing framework presented at the February 2001 Steering Committee.

Approval and Information

- Consensus agreement of the Steering Committee to proceed with budget and pricing to WFL Board for approval and informational sessions at GV and WFL CSO meetings by Committee representatives Leiby, Kortz (WFL); Backer, Smith (GV)